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FOR IMMEDIATE RELEASE

**Gaylord Industries Partners with Anderson Foodservice Solutions to Support Ventilation Needs of the Illinois and Wisconsin Foodservice Market**

**February 5, 2018:** Gaylord Industries, the leader in ventilation solutions for the foodservice industry, has partnered with Anderson Foodservice Solutions providing coverage in MAFSI Region 17 Chicago Metro and Region 18 – Wisconsin/Upper Michigan enhancing Gaylord’s ability to provide clients with a greater level of service and support.

The Anderson Foodservice Solutions team has decades of industry experience and will deliver positive sales results along with great customer experience. Joe Anderson, CPMR, ServSafe, and CFSP certified, has extensive industry experience, became president of AFS (formerly Woolsey Associates) in January of 2016 and is the current MAFSI–WI Board President. Anderson also represents ITW-FEG manufacturers Baxter, Hobart, Traulsen, Vulcan and Wolf.

*“We are proud to be Gaylord’s choice for new representation in WI, the Upper Peninsula of Michigan, and Chicago,” said Joe Anderson. “We look forward to a growing partnership where our shared goal is to provide quality solutions to foodservice professionals in our area.*

*“We are thrilled to have Joe and his team represent Gaylord in these territories.” Said Brad Reifschneider, NE Regional Sales Manager of Gaylord Industries. “I have known Joe Anderson to be a trust worthy and reputable man. He runs a very good company and the associates he employs are top notch. Anderson Foodservice Solutions (formerly Woolsey Associates) has been a trusted source not only for the lines they rep, but because of their responsiveness, support and ease of working with them. Their follow up and customer service is excellent and always above board.”*


For more than 75 years, Gaylord has been revolutionizing commercial ventilation systems and is supported by more than 150 factory-trained sales representatives and 125+ certified service agencies nationwide. This latest partnership helps solidify Gaylord’s commitment to deepening its connections in order to effectively and efficiently provide state-of-the-art ventilation solutions to foodservice operations and customers in the region.

**About Anderson Foodservice Solutions**

Anderson Foodservice Solutions (formerly Woolsey Associates) is a manufacturer’s representative group providing innovative food service equipment and supply solutions. Founded in 1969 by industry icon Bill Loveless, the ownership transitioned to Kim Woolsey in 1992, and to Joe Anderson in 2016. AFS is proud to continue the tradition of representing the finest factories in the food service industry. For more information, visit [www.afsreps.com](http://www.afsreps.com)

**About Gaylord Industries**

Gaylord designs and manufactures ventilation solutions that provide air quality, safety and sustainability even in the most demanding environments. Gaylord's products are known for their low air volumes, durability and meticulous attention to detail. As innovators in kitchen ventilation, Gaylord is solving two priorities currently



facing foodservice operators: energy savings and labor optimization. Gaylord is part of the ITW Food Equipment Group, which includes brand name companies such as Vulcan, Wolf, Berkel, Wittco, Hobart, Traulsen, Baxter, Stero and Bonnet. For more information, visit [www.gaylordventilation.com](http://www.gaylordventilation.com).

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